FileFunding

PARTNER BRIEF · ISOS, FUNDERS, ADVISORS

Know a company sitting on years of business data?

We help companies license years of business records to **AI training-data buyers.** We don't buy data. We broker it transparently. It's **free for the company**: we're paid by the AI labs and data companies we work with.

1 WHO'S A FIT

- **3+ years** in business
- **~20–500 staff** at peak
- **Private or VC / PE-backed,** based in the US, Canada, UK or Australia
- **Google Workspace or M365** plus a CRM, help desk or call recorder

2 MOMENTS TO WATCH FOR

Shutting down · ABC or bankruptcy · Layoffs / WARN notice · Being acquired · Product sunset · Funding dried up · Founder retiring

No trigger needed: healthy companies can license a copy of past data too.

3 THE DATA WE LOOK FOR

Email threads · Support chats · Sales calls · CRM history · Docs & wikis · Code repos · Design files

4 BEST-FIT INDUSTRIES

Agencies · Dev shops · MSPs & IT · E-commerce with support teams · B2B SaaS · Staffing · Logistics

5 NOT A FIT

Patient health data · Kids' data · Government / defense · Financial-account data · Restaurants & retail · Under 10 staff

6 HOW IT WORKS FOR YOU

1. **You make the intro** — A name and an email is enough.
2. **We assess & de-identify** — We inventory, redact and package the records.
3. **We take it to AI data buyers** — The owner compares offers and signs off.
4. **Free for the company** — No fees, no cut of their proceeds. You earn 20% of our fee.

Know one? Send us an intro.

ISOs, funders, trustees, brokers: we'll take it from there. Kit: filefunding.com/partners/kit

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